

HML Project Management Newsletter

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Vaba Lava Theatre Building, Tallinn, Estonia.
The Theatre Centre Vaba Lava has a 1000 seat capacity and is housed in a former metal workshop, now a glass and concrete venue. It is the newest block build theatre in Estonia. **Contract: 2,800 Sq m2 office fit out.**



Microsoft Tallinn, Estonia.
Refurbishment of main office. Joint partnership with AECOM Technology Corporation. **Contract: 560 Sq m2 office fit out.**

Welcome note from Leo O'Neill.

Dear Friends,

Welcome to our first Newsletter of 2015! So far the year has got off to a great start with new appointments, projects finalized and new contracts in the pipeline. Completion of projects on time and to budget is very important to the team at HML! We are happy to announce last year closed with the handover of both the Vaba Lava Theatre Building. And the refurbishment of the Microsoft main office, both projects here in Tallinn. We would like to welcome on board Tim Cross and Rachel Armstrong. Tim will fill the role of Quantity Surveyor/Estimate Manager and Rachel is now our Marketing Partner.

Strategy for 2015:

Work is continuing on our newest venture, the HML office Lithuania. Ongoing contracts and new business ventures means in 2015; HML will have a representative/office in Estonia, Lithuania, Finland and Latvia too. Other features of our business include 'Owner Supervision' Services and 'Cost Management' Services. This means HML represents the customer's interests in the process of construction. The main aim is to ensure that construction is performed according to the project and in compliance with EU Construction & Building Regulations to the highest quality standard. HML partners with the very best specialists in their respective fields and recruits the very best people to do the job. This means we can deliver on time and within budget on every project.

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EESTI ARHITEKTUURIKESKUS

Pictured recently presenting at the Eesti Arhitektuurikeskus Form;
Leo O'Neill discusses the *'Importance of the Architect & Designer Brand to Foreign Customers & how to develop it effectively'*.
Discussions included Importance of the Architect & Designer Brand. Researching Foreign Markets, Customers & Competitors, Structure, Contracts, Insurances, Pitch & Tender Process Plus Pricing and Negotiations. Collaboration and Outsourcing, The Role of the Quantity Surveyor, Key Performance Indicators & Transaction Management. Leo will present at a full day seminar with the HML team on the 24th of March at Eesti Arhitektuurikeskus, Tallinn.



History of HML:

HML was founded in Tallinn, Estonia by Leo O'Neill in 2011. Leo, originally from Ireland has 20 years broad range experience within the Construction Industry in Ireland, UK and the UAE. HML's forecast is for growth in 2015, with continuous invitations to pitch, tender and Project Manage in the Baltic Region, in particular Lithuania and Finland. HML has achieved a lot in a very short time, our business strategy is to ensure our contracted clients are being well managed in each of the 4 countries in the Baltics, Lithuania, Latvia, Estonia and Finland. In fact we are ahead of our business projections, as with new business comes new markets. We plan to grow our team of 8 to include new roles for PM Estonia (Jurisdiction Finland), Auto Cad Technician and Trainee Marketing Administration Intern. CV's: vacancies@hml.ee

Our Charity Commitment:

To the community in Tallinn is done through the Kopli Lighthouse Childrens Centre. HML will continue to support the children's center through sponsorship of Education Programs and the Children's Birthday Parties. After all life is to be enjoyed!



"IT'S IN EVERYTHING THAT WE DO!"